



 OPEN heart
KITCHEN

2022 ANNUAL REPORT

LETTER FROM THE EXECUTIVE DIRECTOR

I'll be the first to admit that there are plenty of reasons to be cynical in our world today. Tune into social media, turn the TV on, read your emails, or open a newspaper and you'll find a long list of all the ways we're destroying the planet and one another. If hiding under a rock to avoid the worst in human impulses were possible, we'd likely run out of rocks.

I'll also be the first to admit that there are plenty of reasons to be sentimental in our world today. Who doesn't want to believe there was a time in our collective history when the world was level and great and everyone, everywhere had everything they needed to thrive? In fact, there's so much pain in the world that we could all be forgiven for the urge to look away in the face of such pain and suffering. Call it a coping mechanism. Call it denial. Call it a skewed sense of self-preservation.

Surely there's a third option beyond cynicism or sentimentalism.

I felt compelled to accept the invitation to join Open Heart Kitchen as Executive Director because I wanted to be part of an organization with a proven track record of resisting the temptation of cynicism on the one hand and sentimentalism on the other. I wanted to be a part of the dedicated OHK team because it subscribes to the most audacious experiment known to humanity.

Hope.

There are certainly words more impressive-sounding, and there are certainly longer words that are more sophisticated. But there are no words, save freedom or liberation or peace, that are more powerful.

Augustine of Hippo wrote - "Hope has two beautiful daughters; their names are Anger and Courage. Anger at the way things are, and Courage to see that they do not remain as they are."

Everyone I've met from the OHK family - our tenacious clients, our talented partners, our faithful donors, our tireless volunteers, and our passionate staff - have a fire inside them that dares to embrace the most subversive force on the planet.

Hope.

Its daughter, Anger, is absolutely enraged by the machinery of systems, institutions, and policies that would dare allow anyone to be uncertain about the prospects of their next meal. Anger doesn't understand how the most affluent societies the world has ever known could allow anyone to choose between groceries and rent or groceries and medicine or groceries and childcare. If you've ever felt this way too, then perhaps you've found a friend in Anger.

And if you've ever stepped into a stream and decided to walk against the overpowering flow of water in one direction, then there's a good chance you have met Anger's sister, Courage. As the



sibling of Anger, she is brave enough to have not accepted the decree from the Department of the Status Quo that the world as it is currently constructed has to be the only world we know. She is the one who, in the words of President Theodore Roosevelt, "is actually in the arena, whose face is marred by dust and sweat and blood; who strives valiantly; who errs, who comes short again and again, because there is no effort without error and shortcoming; but who does actually strive to do the deeds; who knows great enthusiasms, the great devotions; who spends [themselves] in a worthy cause; who at the best knows in the end the triumph of high achievement, and who at the worst, if [they] fail, at least fails while daring greatly, so that [their] place shall never be with those cold and timid souls who neither know victory nor defeat."

To every person in the Open Heart Kitchen family who meets food insecurity with Anger and a fire in your bones, thank you! To everyone in the OHK family who channels their Courage into real consequential actions and impacts for the most marginalized and vulnerable of our community, thank you! Every fact, figure, story, and statistic included in this report represents a mile marker on this road of hope. We've come a long way but our work is not over. The road to food security is long and it's riddled with the ditches of cynicism on one side and sentimentalism on the other. Our clients and guests and diners are counting on us to keep our feet firmly fixed to the road of hope.

So lace up, OHK family! We make the way by walking it.

In Community,

A handwritten signature in black ink that reads "John P Bost". The signature is written in a cursive, slightly slanted style.

John Bost
Executive Director

Donate

Your tax-deductible donation will provide hot, nutritious meals for people experiencing food insecurity.

Our development team would be happy to meet with you to talk about your philanthropic goals. We accept monetary donations, gifts of stock, and planned gifts, in accordance with our gift acceptance policy.

For questions about donations, email: development@openheartkitchen.org

Volunteer

Volunteers are the heart of Open Heart Kitchen. Without their tireless passion to help in myriad ways—including preparing meals alongside our production kitchen staff, greeting our diners, and handing out hot meals—we could not deliver on our promise. Our volunteers make it possible for us to serve our community's most vulnerable neighbors.

To start volunteering with Open Heart Kitchen, email: volunteerservices@openheartkitchen.org

Our Programs

Hot Meals - Hot meals are provided to anyone in need, free of charge.

Senior Meals - For those over the age of 60, fresh and nutritious meals tailored to seniors' dietary needs are served Monday through Friday at four locations in the Tri-Valley.

Street Outreach - Hot meals and breakfast bags are delivered directly to unhoused people living in encampments.

OUR MISSION

**EQUITABLE ACCESS
TO NUTRITIOUS
FOOD TODAY, WHILE
BUILDING A FOOD
SECURE TOMORROW.**

OUR VISION

Open Heart Kitchen will work with Community Partners to meet the most basic needs of vulnerable people in our community by empowering them to build better futures.

OUR GUIDING PRINCIPLES:

Dignity – Every person deserves to be treated with dignity and respect.

Innovation – Ending hunger requires innovative solutions.

Advocacy – Ending hunger requires action to create systemic change.

Collaboration – Hunger is linked to numerous issues and the only way to solve hunger is to work with partners to address issues of health, housing, and employment.



BOARD OF DIRECTORS

Mike Haase, Board Chair
Shaily Nair, Vice Chair
Bethany Horton, Secretary
Eric Maxwell, Treasurer
Chuck Deckert
Jewel Hunt
Lira Kamat
Erick Lovdahl
Carla Moore
Janette Pace

ADMINISTRATIVE TEAM

John Bost, Executive Director
Heather Greaux, Chief Financial Officer
Shawnda Bost, Operations Director
Denise Bridges, Development Director
Taylor Hoover-Hart, Development Officer
Hannah Arionus, Volunteer Coordinator & Development Associate
Marcy Braidman, Program Coordinator
Christi Williams, Program Coordinator

PRODUCTION KITCHEN TEAM

Jorge Morales, Chef
Gerardo Lopez, Assistant Chef
Rosa Castaneda, Cook
Tanaka Dorsey, Cook
Martin Valderama Capula, Cook

PROGRAMS TEAM

Aiswarya Ankala, Food Service Assistant
Daniele Chase, Registered Dietician
Todd Cunningham, Food Service Assistant
Gary Gomes, Street Outreach Team Member
Sharon Irizarry, Site Supervisor
Chris Maez, Delivery Driver
Evelyn Mattioli, Site Supervisor
Anita Miranda, Food Service Assistant
Jody Quincy, Site Supervisor
Linda Roe, Site Supervisor
Smruti Thakur, Food Service Assistant
Marla Ullom, Street Outreach Team Member
Cameron Williams, Street Outreach Team Member

IMPACT STATS

(CALENDAR YEAR 2022)

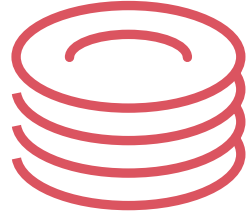


454,829
total meals served



39,021
hot meals served

4,819
total clients
served, estimated



1,717 seniors served

115,189 senior meals served

38,910

STREET OUTREACH MEALS & BREAKFAST BAGS SERVED

I am so very thankful for the work you do for me and my friends at the Pleasanton Senior lunch. I am very much in need of the companionship I enjoy while eating lunch at the Pleasanton Senior Center. My life would be poorer without you and your cooking talent.” - Roland E.

261,709

meal equivalents served through grocery distribution

304,054

POUNDS OF FOOD DISTRIBUTED THROUGH GROCERY DISTRIBUTION



2,784

CLIENTS SERVED THROUGH GROCERY DISTRIBUTION

878 unique households served through grocery distribution

5,937 hours of volunteer service

2,477 flyers distributed on community resources



26 STAFF MEMBERS



672 NEW SENIOR CLIENTS FOR THE SENIOR MEAL PROGRAM

73

Street Outreach clients served at 17 locations

“The two things I enjoy most about volunteering with OHK are the kind, dedicated volunteers I have met and getting to know the clients as we share a few words or smile when they receive their lunch.” - Teri H.

IMPACT: 2022 TIMELINE

JANUARY

Street Outreach Team assists with Alameda County Point-in-Time Count.



APRIL ▼

Construction began for our new kitchen and dining room at the Vineyard 2.0 Project.



JULY

Launched Boostlingo telephone translation service for our clients.

AUGUST ▼

Heart of the Tri-Valley Gala gathered donors in-person for the first time since 2019.



FEBRUARY ▲

The free, walk-up mobile pantry launches at Holy Cross Lutheran in Livermore. In March, the pantry relocates to the Muslim Community Center-East Bay in Pleasanton and Resurrection Lutheran Church in Dublin.



MAY

Alameda County Community Food Bank selects Open Heart Kitchen as the Redistribution Organization partner for the Tri-Valley region.

JUNE ▼

Chef Jorge Morales and Assistant Chef Gerardo Lopez participated in the Partners For Change Spaghetti Cook Off. Their Roasted Poblano Pepper spaghetti tied for first place and now this dish is offered on our menu!



OCTOBER

Partnered with the Community Health and Education Foundation for their Fall Giving match campaign.

DECEMBER ▼

OHK begins providing CalFresh application assistance to Senior Meal clients.



MARCH ▲

Senior Meal and Hot Meal programs returned to in-person dining. To-go pick up is still available.



BUILDING A FOOD SECURE TOMORROW

VINEYARD 2.0 PROJECT

Equitable access to nutritious food is fundamental to a healthy community, but where should people go to get help? The answer is Vineyard 2.0, a 24-unit supportive housing, community kitchen, and resource center development. Our vision is to ensure that our community has a central place to offer supportive programs and community services to our most vulnerable residents. Open Heart Kitchen's main production kitchen and dining room of over 3,100 square feet will be able to serve 100 diners at a time. The much anticipated Vineyard 2.0 Project broke ground on April 13, 2022 and will be completed by late fall 2023.

OPEN HEART FOOD BANK

Distributing free groceries continues to play a critical role in OHK's ongoing food assistance efforts. In February 2022, we began a walk-up mobile pantry to continue to serve families and individuals who were utilizing OHK's emergency COVID-19 distribution at the Alameda County Fairgrounds.

Families and individuals are eligible to receive produce, dairy, a protein and non-perishable items at no cost. Produce boxes include fresh fruits and vegetables such as oranges, bananas, tomatoes, eggplant, and cucumbers. This past year, we have served an average of 1,500 unique households weekly.

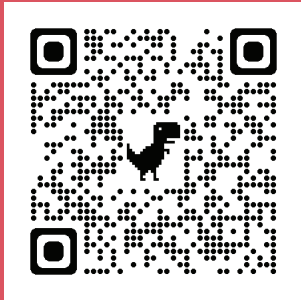


Open Heart Kitchen was selected by the Alameda County Community Food Bank as the Redistribution Organization partner for the Tri-Valley region in May 2022. We are currently building out our new 19,000 square foot warehouse facility in Livermore to meet the food distribution needs of Dublin, Pleasanton, and Livermore. Our Food Bank warehouse space will create greater efficiency, enabling OHK to store and distribute groceries and non-perishable items to other local food pantries. The "Open Heart Food Bank" is expected to begin operations at the end of this year, with the ultimate goal of increasing food access in the Tri-Valley.

WAYS TO GIVE

Join Open Hearts 365 to give monthly.

As a member of "Open Hearts 365," you are a valued supporter of our meal programs. You can even set your gift on a monthly, quarterly, or annual schedule to OHK. This is a convenient and easy way to give according to your budget! Start now by scanning the QR code.



Secure OHK's future through planned gifts.

Remembering Open Heart Kitchen in your will or bequest is a meaningful way to help build a food secure tomorrow. Open Heart Kitchen honors every planned gift donor with membership in the Legacy Society, a group of committed supporters who want to ensure OHK continues to make a lasting impact. If you have already arranged for a bequest or other planned gift, please let us know so we can honor your support.

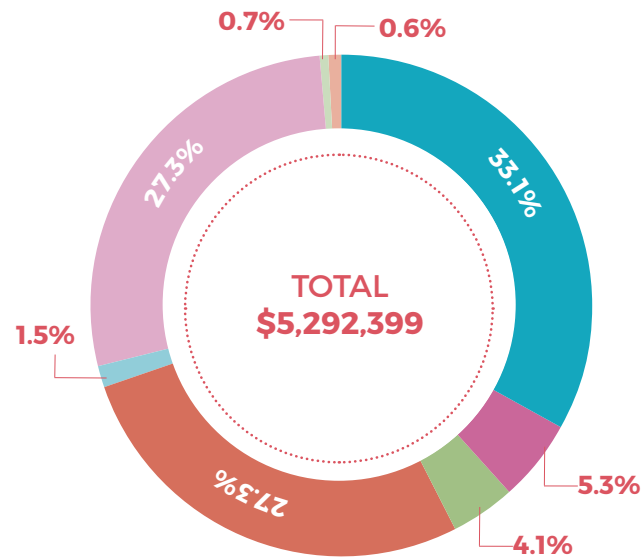
Sponsor or Attend our Gala.

Save the date for our Heart of the Tri-Valley Gala at the Palm Event Center on Friday, September 8, 2023! Tickets go on sale on May 1st.

For questions or more information, please call our development team at (925) 500-8104 or email development@openheartkitchen.org.

STATEMENT OF FINANCIAL POSITION
AS OF JUNE 30, 2022

Assets	2022	2021
Cash and cash equivalents	\$ 4,455,578	\$ 3,433,942
Accounts receivable		\$486,855
Grants receivable	315,744	17,222
Contributions receivable	29,589	-
Other Assets	106,502	48,889
Inventory	9,213	11,336
Property and equipment, net of accumulated depreciation	645,178	514,317
Total Assets	\$ 5,561,804	\$ 4,512,561
Liabilities		
Accounts payable	\$ 75,814	\$ 25,888
Accrued payroll expenses	110,204	40,506
Total Liabilities	186,018	66,394
Net Assets		
Without donor restrictions		
Undesignated	745,067	1,095,711
Board designated	3,129,560	2,698,215
Total Without Donor Restrictions	3,874,627	3,793,926
With Donor Restrictions	1,501,159	652,241
Total Net Assets	5,375,786	4,446,167
Total Liabilities and Net Assets	\$ 5,561,804	\$ 4,512,561



Source	Amount	Percentage
Individuals and Families	1,752,596	33.1%
Businesses and Organizations	280,018	5.3%
Non-Government Grants	217,918	4.1%
Federal Contract/Grant Income	1,447,181	27.3%
Other Government Grants	80,198	1.5%
In-Kind	1,445,281	27.3%
Fundraising Events	39,655	0.7%
Other	29,552	0.6%

STATEMENT OF ACTIVITIES
FOR THE YEAR ENDED JUNE 30, 2022

Support and Revenues	Without Donor Restrictions	With Donor Restrictions	2022 TOTAL	2021 TOTAL
Grants and Contributions	\$ 1,140,712	\$ 1,109,820	\$ 2,250,532	\$ 2,533,652
In-kind contributions, net	-	1,445,281	1,445,281	2,392,912
Federal grant income and contract income	-	1,447,181	1,447,181	2,070,965
State and local grant income	-	80,198	80,198	242,400
Fundraising and special events	39,655	-	39,655	5,696
Gain on disposal of property and equipment	22,411	-	22,411	127,139
Interest income	5,383	-	5,383	3,565
Other income	1,758	-	1,758	-
Net assets released from restrictions	3,233,562	(3,233,562)	-	-
Total Support and Revenues	4,443,481	848,918	5,292,399	7,376,329

Expenses	2022 TOTAL	2021 TOTAL		
Program services				
Hot meals	377,038	376,387		
Community Point of Distribution	1,933,297	2,930,011		
Street outreach	440,668	431,117		
Senior meals	1,028,150	1,014,104		
Kitchen project	25,507	45,544		
Total Program Services	3,804,660	4,797,163		
Support Services				
Management and general	293,734	195,425		
Fundraising	264,386	144,331		
Total Support Services	558,120	339,756		
Total functional expenses	4,362,780	5,136,919		
CHANGE IN NET ASSETS	80,701	848,918	929,619	2,239,410
NET ASSETS, BEGINNING OF YEAR	3,793,926	652,241	4,446,167	2,206,757
NET ASSETS, END OF YEAR	\$3,874,627	\$ 1,501,159	\$ 5,375,786	\$ 4,446,167



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